HENRY POSNER III, Chairman



A founding principal of Railroad Development Corporation (RDC) www.RRDC.com based in Pittsburgh, Pennsylvania, Mr. Posner entered railway service at Conrail in 1977, where he served in various Operating, Marketing, Planning and Sales positions.

Mr. Posner serves as Chairman of RDC, a railway investment and management company with freight interests in the USA, Peru, Colombia, France and Belgium, and passenger interests in Germany and the UK. RDC was the subject of the book *Railroaders Without Borders* by H. Roger Grant, published in 2015 by Indiana University Press. Mr. Posner co-manages the company with his partner, RDC President (and Hawthorne Group President) Robert A. Pietrandrea.

RDC was also a shareholder in Eesti Raudtee (Estonia) until sale of its shares in January 2007; a shareholder in the Nacala Corridor in Malawi and Mozambique until the sale of its shares in September 2008; a shareholder in América Latina Logística—Central and Mesopotámico in Argentina until its expropriation in June 2013; and a shareholder in Ferrovías Guatemala until December 2013 when the Guatemalan Government paid an arbitration settlement in the first-ever claim under the Central American Free Trade Agreement.

A graduate of Princeton University (BS – Civil Engineering), Mr. Posner also holds an MBA in Finance from the Wharton School. He serves as Chairman of Iowa Interstate Railroad; Chairman of Hamburg-Köln-Express and RDC Deutschland; Chairman of RegioRail (France); a Director of Eurorail (Belgium); a Director of Vivarail (UK) and Vice Chairman of The Hawthorne Group.

Mr. Posner's professional service includes:

- Member of the Board of the Independent School Chairpersons' Association (ISCA)
- Emeritus Trustee and Former President of the Board of Trustees of the Winchester Thurston School
- Chairman of the Supervisory Board of the Estonian Railway Culture Foundation from 2007-2011
- Member of the Advisory Council of Princeton University's Institute for International and Regional Studies (PIRS)
- Member of the Transportation Research Board's Local and Regional Rail Freight Transport Committee
- Member of the Board of Advisors of the University of Pittsburgh's Center for Latin American Studies (CLAS) and Board of Visitors of the University Center for Int'l Studies (UCIS)

He has lectured and published extensively on railway matters, with a particular emphasis on emerging networks. He was a contributor to the book *Railway Transformation*, published in 2010 by Eurail Press under the auspices of the Community of European Railways; recipient of the 2nd Annual James C. Roddey Transportation Leadership Award in 2016; and named among the "75 People You Should Know" by *Trains* magazine upon that publication's 75th Anniversary.

In Spring 2017 he will teach "The American Railroad, Past and Present" at Carnegie Mellon University. He is active in welfare programs for the Jewish community in the Former Soviet Union, the recipient of a Paul Harris Fellowship from Rotary International for his civic work in Guatemala, and an occasional contributor to the *Pittsburgh Post-Gazette* on regional affairs. He speaks English, Spanish, French and Russian.

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